

Hamilton County Industrial Development Authority  
**2011 Measurement Report**

One measurement of effectiveness is the ratio of operational expenses to the dollars loaned to businesses (see the 2011 Audit). This ratio is low because staff salaries and benefits are covered by Hamilton County.

The IDA continued to work with the Village of Speculator to operate its asset, Oak Mountain Ski Area, with the objective of selling the mountain in 2012. The fact of operation in the face of increasing challenges is a measure of success.

In a rural county such as Hamilton, the fact that only one loan is in default and that other businesses receiving IDA financing are making regular payments is a measurement of success. Sustaining existing businesses is a priority for the IDA.