



INDUSTRIAL DEVELOPMENT AGENCY  
OF

HAMILTON COUNTY

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## 2019 Measurement Report Hamilton County Industrial Development Authority

One measurement of effectiveness is the ratio of operational expenses to the dollars loaned to businesses (see the 2019 Audit). This ratio is low because staff salaries and benefits are covered by Hamilton County. The IDA worked primarily as a small business lender, working to sustain and create jobs.

We helped one non for profit this year. They needed a bridge loan to secure a grant from DASNY to erect an EMS training facility for multiple agencies to use for rescue and training exercises.

In a county of approximately 4,500 permanent residents, sustaining small businesses and creating jobs is good news. In a rural county such as Hamilton, the fact that only one loan is in default and that other businesses receiving IDA financing are making regular payments is a measurement of success.

Sustaining existing businesses is a priority for the IDA.